

Andrew Schwartz Comments on Trend in Public Hospital Staffing Contracts

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Andrew Schwartz - Doctors as Contractors

In an article titled "[Teaching Doctors to be Government Contractors: The New Reality at Public Hospitals](#)," Fort Lauderdale partner [Andrew Schwartz](#) shares his opinion on the challenges doctors doing business with public hospitals may face in the near future.

Andrew describes how the time of doctors leveraging their professional reputations and relationships into staffing contracts at public hospitals is coming to an end. Doctors are no longer able to compete in the public bidding process, with contracts distributed based on point systems. In order to stay competitive, doctors must act like "government contractors."

To read the full article in *FHI Communications*, please click [here](#).

About Andrew E. Schwartz

[Andrew Schwartz](#) is a Partner in the Fort Lauderdale and Tallahassee offices of Shutts & Bowen LLP, where he is a member of the Government Law and Business Litigation Practice Groups. Andrew's practice focuses on government contracts and commercial litigation. He regularly represents businesses contracting with all levels of government, and has experience in the procurement process. Andrew has represented protestors and intervenors in GAO bid protests, SBA size protests and appeals, and state and local bid protests.